



## Intelligent Enterprise Robotics for eCommerce

Fulfill your eCommerce orders profitably with robotic automation.



### 3X

faster order  
sortation  
than manual  
approaches.



### ~100%

of typical SKU  
assortments,  
order profiles, and  
packages handled.



### 33%

increase in  
upstream picking  
throughput.

### Industry Challenges

- Meet the demand of rapidly growing order volumes for direct-to-consumer orders.
- Process labor-intensive eCommerce orders without adding labor.
- Easily upgrade outdated facilities to support high eCommerce order volume.

### Berkshire Grey Robotic Automation Solutions for eCommerce Fulfillment

Berkshire Grey's AI-powered systems enable eCommerce businesses to:

- Integrate robotic automation easily into existing footprint with modular, flexible design.
- Improve performance with self-optimizing systems that learn individually and share collectively across the robotic network.
- Meet consumer expectations for same-day, next-day, and overnight delivery options.
- Enable 24x7 optimized productivity with reduced labor costs

CAPABILITY	BENEFITS
<b>Robotic Put Walls</b>	
<p>Robotic systems that provide fast and reliable automated eCommerce order fulfillment.</p>	<ul style="list-style-type: none"> <li>• Improve sorting throughput by 3X.</li> <li>• Increase picking throughput by up to 33%.</li> <li>• Handle nearly 100% of all SKUs.</li> </ul>
<b>Robotic Package Sortation</b>	
<p>Robotic systems that automatically pick and sort small packages.</p>	<ul style="list-style-type: none"> <li>• Handle and sort high volumes of small packages in a small footprint.</li> <li>• Sort up to 1,000 packages per hour in 1,000 sq ft warehouse space.</li> <li>• Reduce shipping costs up to 20% with zone skipping.</li> </ul>
<b>Robotic Pick and Pack</b>	
<p>Robotic systems that autonomously pick individual items from inventory and densely pack the shipping boxes.</p>	<ul style="list-style-type: none"> <li>• Handle 3X the number of SKUs compared to other robotic systems.</li> <li>• Reduce manual touches and maximize order volume.</li> </ul>
<b>Robotic Pick Cell</b>	
<p>Robotic systems that convert ASRS goods-to-person stations into goods-to-robot stations.</p>	<ul style="list-style-type: none"> <li>• Accelerate picking of customer orders.</li> <li>• Enable 24x7 optimized productivity with reduced labor costs.</li> </ul>
<b>Robotic Induction Station</b>	
<p>Robotic systems that sort and induct packages into unit sorting conveyors such as tilt tray and cross belt sorters.</p>	<ul style="list-style-type: none"> <li>• Increase utilization of existing sorting material handling equipment by up to 50%.</li> <li>• Enable 24x7 fulfillment operations with higher throughput and labor cost savings.</li> </ul>
<b>Robotic Pick and Pack with Identification for eCommerce Autobagging</b>	
<p>Robotic systems that enable touchless eCommerce fulfillment from pick-to-ship.</p>	<ul style="list-style-type: none"> <li>• Eliminates need for labor to operate individual eCommerce autobagging machines.</li> <li>• Makes 24/7 autonomous operation possible.</li> <li>• Fast and easy to implement into existing operations.</li> <li>• Autonomously handles nearly 100% of typical eCommerce SKUs with intelligent placement.</li> </ul>

## About Berkshire Grey

Berkshire Grey automates complex supply chain processes and optimizes fulfillment operations, accelerating business growth through AI-enabled robotic automation. Our modular and customizable solutions can be leveraged across eCommerce fulfillment, store replenishment, retail, grocery and convenience, 3PL, and package handling and logistics.