

Obtaining a considerably smaller footprint within Ingram Micro's 269,000 sq ft warehouse facility at Northampton in the UK was the first challenge in a multiphase optimization project. Once the six phases are completed, this initial gain in space will translate into greater picking efficiency, ultimately eliminating about 90% of the current replenishment time.

#### An alternative to rigid racking

Ingram Micro's Northampton site manages the national distribution of computer-based products on a next-day-delivery basis. For smaller items, they were in the market for an alternative to the rigid, space-hungry long-span shelf racking structure they had been using for about fifteen years. "We have 15,000 active SKUs, and we would probably pick from 3,000 in any one day, which means we were only hitting one in five of our products," says David Cuddeford, Principal Engineer at Ingram Micro. "If on average, you're passing four SKUs to get to the one you want, the journey time on those slow movers poses a problem.

"We considered solutions like vertical carousels or paternosters, but the advantages those offered were far less than those of a Storeganizer solution, and the costs were different as well. What appealed to us most was the simplicity and flexibility of the Storeganizer solution." Ensuring that Storeganizer matched the

Ingram Micro helps businesses realise the promise of technology. It delivers a full spectrum of global technology and supply chain services to businesses around the world. Deep expertise in technology solutions, mobility, cloud, and supply chain solutions enables its business partners to operate efficiently and successfully in the markets they serve.

profile to make sure that Storeganizer was the right solution, the Ingram Micro team visited another distribution center to see the solution in action. "Initially, we were concerned that, once the pockets were stocked, it would be too difficult to move several columns aside at once. But our concerns proved unjustified," says David Cuddeford.

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David Cuddeford, Principal Engineer Ingram Micro Northampton

#### Step by step

The Storeganizer implementation is part of a larger six-stage restructuring project to release space elsewhere. Storeganizer's essential purpose is to condense the picking face and release that space for fast movers, which can be given more significant locations. The Ingram Micro strategy Is not to put the most rapid moving items in the Storeganizer, says David Cuddeford: "Not because it's not handy to pick from, but because large quantity replenishment of fast movers is critical during the picking process to prevent stock-outs that would affect many orders. It's more economical to replenish fast movers in pallet-sized quantities. Due to reduced travel distances, the replenishment of the Storeganizer locations, which is done in case size quantities, can be done faster as well."

### Creating larger pick faces for hot SKUs

The current solution occupies 980 sq ft, already optimizing the space by 80% and

## BEFORE 3,670 ft<sup>2</sup>

### AFTER 980 ft<sup>2</sup>



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releasing twice as much space as the previous solution. About 3,667 different SKUs, representing a quarter of the actual picking inventory, are divided over the 5,109 Storeganizer pockets. Every pocket has a single SKU, although some SKUs may occupy more than one pocket. According to Rob Billingham, Ingram Micro's Operations & Lean Manager, the Storeganizer solution will release about 2,690 sq ft as the next phases of the optimization project are completed. "We took an underused space and fitted the Storeganizer solution," he says. "Everything that we fill Storeganizer with is coming out of a rigid racking that is taking a lot of room. Space is the major gain. Time and efficiency are secondary benefits."

As Storeganizer is installed right next to the conveyor belt, the picking distance to the first row of pick faces is only 3 ft. On racking, a standard pick is a minimum of a 16.5 ft round trip, and picking from the furthest point would be a 65.5 ft round trip. A pick from Storeganizer takes 14 seconds on average, an improvement of about Ten seconds compared to the previous solution. "With our Storeganizer solution, we obtain a 12% increase in the number of SKUs we hit with every foot of travel compared to standard long-span shelving," says David Cuddeford. "We use the space we saved for larger picking faces to win hours in the replenishment process and

to stock shop floor stock-outs and the like."

# Eliminating replenishment, saving two employees a day

Rob Billingham anticipates two years for the ROI to be achieved: "If all the small products can be removed from our racking, it will probably eliminate 90% of our replenishment.

Subsequently, that will save two employees a day, allowing us to reassign 14 hours' worth of resources. "Wherever you're considering scenarios that involve

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carousels, flow racking, or even lowlevel mezzanine structures, looking at a Storeganizer solution to compete against those, is a worthwhile exercise. You'll probably find that you'll get most of the benefits at a fraction of the cost," David Cuddeford concludes.

### A pleasure to work with

Storeganizer also offers ergonomic advantages, which did not go unnoticed on the floor. "At first, there was some apprehension from the picking teams, as they didn't know what to expect," says Sylwia Piersa, Team Leader at Ingram Micro. "But once they started using the new solution, any issues were easily overcome. The solution was smoothly adopted. We didn't need any special training to start using it. Now, a lot of our order pickers are eager to work in this section, because they're saving on travel time. At the end of their shift, they feel less exhausted. Also, the picking rate is easier to achieve. Over the past three months, the picking rates in the Storeganizer section went up by 20% and they're still growing." says Sylwia.

