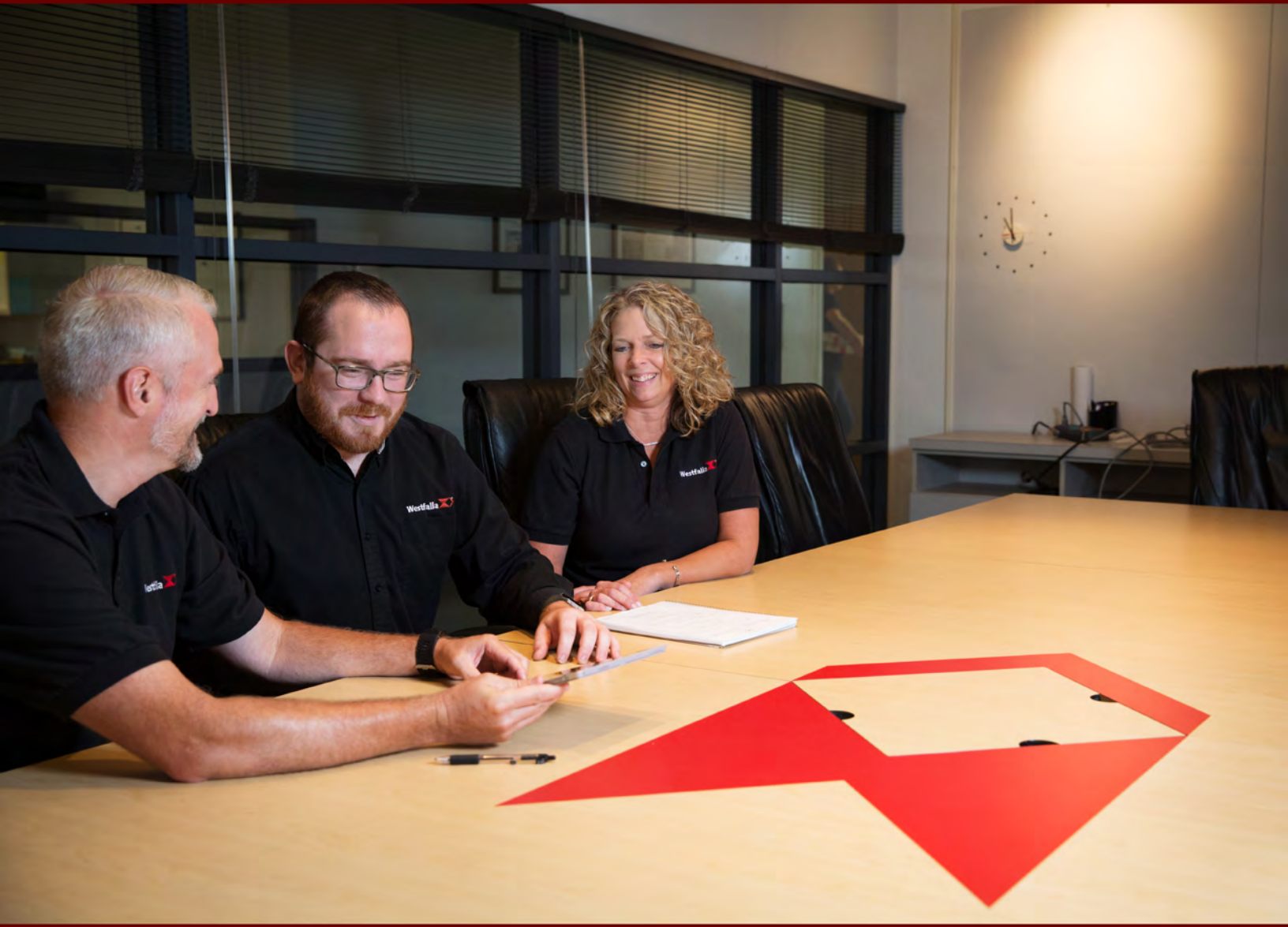


Westfalia

OUR INNOVATION YOUR SOLUTION



**Unparalleled solutions in
warehouse automation**

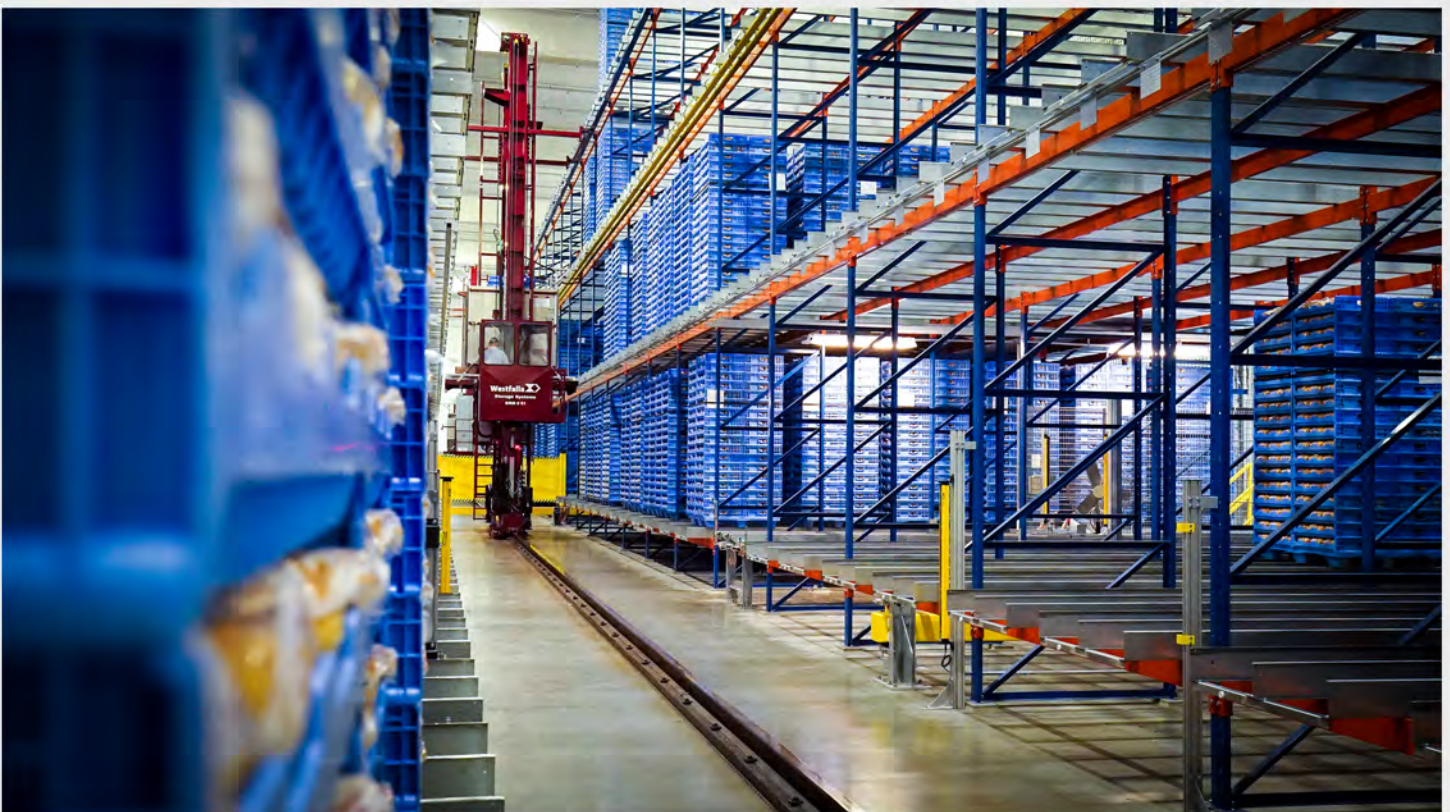
www.WestfaliaUSA.com

Every company has a different business model and their warehouses play many different roles in the supply chain. In the past, warehouses have been seen as necessary evil cost centers, that rarely add value. However, with the increasing order fulfillment demands from customers, warehouses are now seen as vital components within the supply chain.

In today's market, many companies have moved away from a 'push' supply chain to a 'pull' supply chain and are seeking state-of-the-art automated warehouse storage solutions. Whether expanding an existing location, opening a new facility, adding more SKUs or products, offering new sales channels, or other major shifts in operations, all companies face the same challenge, implementing physical and operational changes without negatively affecting the customer.

A primary role of the warehouse within the supply chain is to assist in the efficient delivery of the perfect order to the customer every time. As such, warehouse operators face many challenges that ultimately drive the need for automated warehouse storage solutions:

- Improving efficiency and productivity while reducing costs
- Improving quality and accuracy
- Technological advancements
- Workforce management
- Health and safety
- The environment



Specializing in high density unit load warehouse automation, Westfalia is one of the few warehouse automation companies that provides the ability to store a **maximum depth of 18 pallets per lane**. Westfalia's warehouse automation solutions are unique to every industry and can be designed for raw material and components, work-in-process (WIP), finished goods as well as distribution centers in a variety of temperature ranges.

By automating your warehouse storage solutions, using products such as Automated Storage/Retrieval Systems (AS/RS) in combination with Warehouse Management and Warehouse Control Systems (WMS/WCS), can greatly reduce the number of product touches and significantly cut costs associated with moving products within your warehouse. ***At Westfalia, we work with your existing structure to make sure we can utilize your space to the fullest potential or help you build new and maximize space while minimizing building footprint.***

Westfalia designs and installs warehouse automation systems for manufacturers and distributors in both conventional existing facilities and new-build facilities. Whether it's product retrieval, maximizing storage, optimizing material flow, reducing logistics costs or rotating product, Westfalia Technologies has warehouse automation solutions that will fit your pallet-stored products and your unique business model.

Westfalia Technologies excels at designing and delivering customized systems to enable companies to organize inventory, optimize space and increase efficiency in every aspect of their warehousing operations. We can work with you to implement a warehouse automation solution in one or more areas of your operation, design and implement a complete warehouse automation system, or work with you in phases to achieve a fully automated system over time.

Westfalia's automated storage systems were developed over 50 years ago and proven every day since.





The personalized support and customized solutions we provide our customers are matched only by the innovation of our products. Our warehouse automation technology, such as our (AS/RS) and Savanna.NET® WES, are truly industry leading. In fact, some of today's most prominent manufacturers and distributors in a variety of industries (Food, Beverage, Chemical and Industrial, Paper and Publishing, Pharmaceutical, Third Party Logistics, Parking Systems and Self-Storage) rely on our solutions to improve efficiencies, maximize space, raise throughput, streamline materials handling and cut costs within their warehousing operations. And, unlike many technologies that quickly become obsolete or outdated, our solutions are designed for long-term use. Their quality, reliability and flexibility give customers the ability to adapt to changing market conditions now and in the future.

From the moment the idea of improving your warehousing and material handling systems arises, Westfalia is your reliable and innovative partner offering the following solutions:

- Automated Storage and Retrieval Systems (AS/RS)
- Warehouse Execution Systems (WES)
- Order Fulfillment and Picking Solutions
- Automated Parking Systems
- Automated Self-Storage Systems

At Westfalia, we are committed to your success and are an active partner in every stage of the project : planning, design, manufacturing, installation, testing, training, commissioning and maintenance/service.

Our business is about solving problems for customers and building successful relationships. As designers and planners – not simply technology providers – the most important driving force for us is actively working alongside our customers as a partner. That partnership is what builds trust. Understanding each customer's specific needs is the only way we can guarantee that the customer receives a total solution that matches their economic, technical, and organizational requirements.

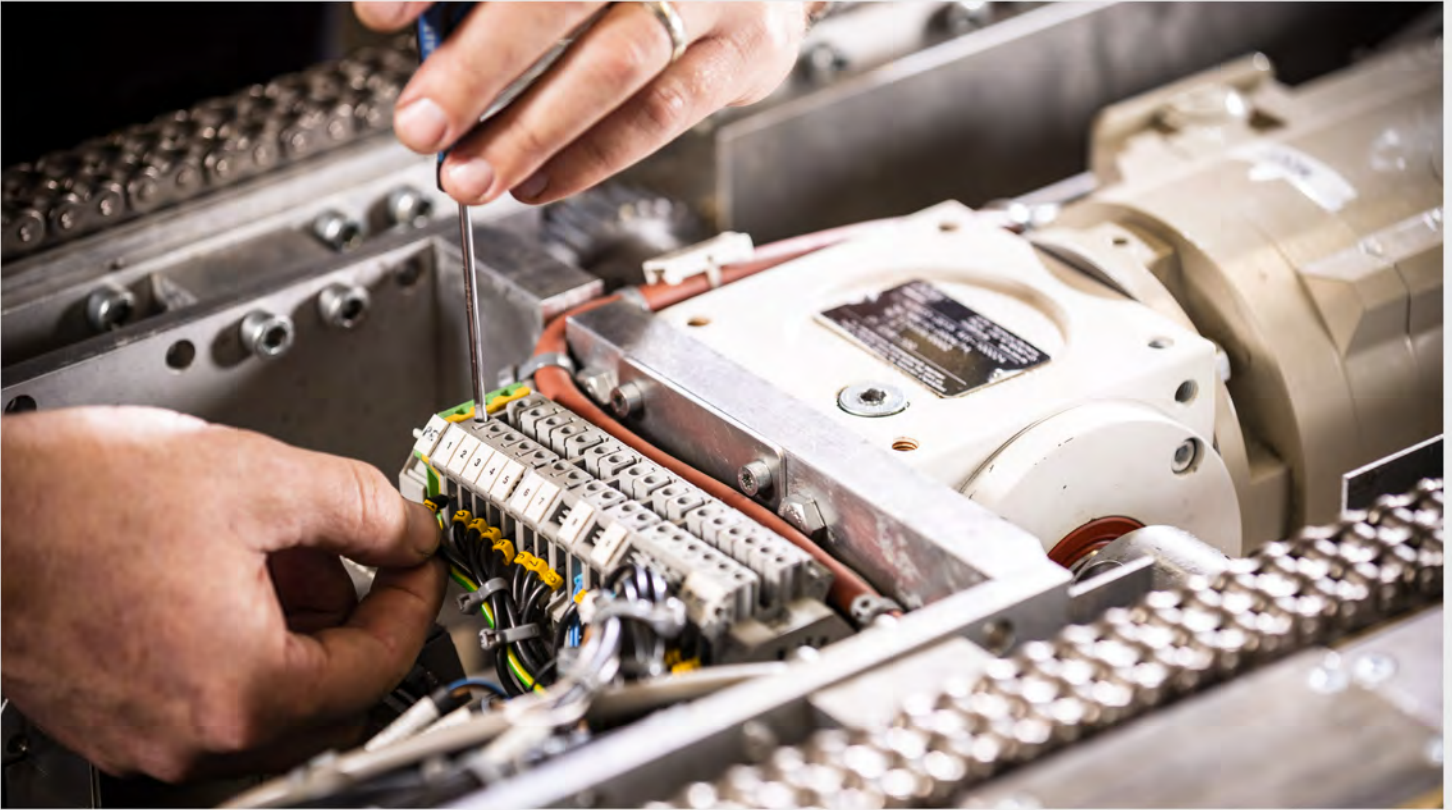
Committed to keeping your automated system world-class

As Westfalia continues to experience robust growth, we remain committed to investing in the resources needed to provide quality solutions and exceptional support to our customers. We understand that no two clients are alike which is why our service team provides custom support solutions based on individual client needs. Westfalia works to maximize client satisfaction and product quality through all the phases of the warehouse project and throughout the lifecycle of all Westfalia systems.

Westfalia's **multi-million-dollar test facility** allows us to test improvements to products and software to better our solutions and to stay at the forefront of the technology. This facility also serves as a state-of-the-art training facility to provide customers with hands-on, improved training on using an AS/RS.

At Westfalia, customer satisfaction is our main goal. Over the last several years, we have made a significant investment in our Aftermarket department. Our Aftermarket operations team works closely with each of our customers to provide proactive and reactive system support to eliminate most maintenance events and ensure the longevity of their automated equipment – keeping businesses running and protecting their long-term investment.





Our customer support team provides fast, friendly service available 24/7/365 and is staffed by experienced engineers, developers and parts technicians. We put just as much commitment into the maintenance and spare parts provision for a system that has been running for years or decades as we do on the first day of operation. Additionally, we have improved our knowledge management offerings to include training, documentation and quality management services. Our team is second to none and available for your service and support needs every step of the way!

Westfalia Technologies, Inc. continues to reflect the unparalleled ability to deliver customized pallet handling solutions throughout the world and **we are here to support you in your journey to automation!**

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For more information about Westfalia and our automated solutions, please visit our website at www.WestfaliaUSA.com or contact us at sales@WestfaliaUSA.com