### Close to the customer around the world

National markets have different requirements and needs - despite globalization. In order to meet them and be as close to the customer as possible, the Storopack Group has a decentralized structure - the country offices act independently, quickly and flexibly.

### NORTH AMERICA

packaging.us@storopack.com www.storopack.us

### Cincinnati

Head Office 4758 Devitt Drive Cincinnati, Ohio 45246 Phone +1 513 874 0314 Fax +1 513 874 2955

### Cincinnati

4663 Dues Drive Cincinnati, Ohio 45246 Phone +1 513 860 1804 +1 513 860 4082

### Atlanta

6140A Duquesne Drive Atlanta, Georgia 30336 Phone +1 404 344 6451 +1 404 344 4734

### **Boston**

125 Flanders Road Westboro, Massachusetts 01581 Phone +1 508 366 1249 +1 508 366 9539

### Chicago

320 Craig Place Hillside, Illinois 60162 Phone +1 708 547 8030 Fax +1 708 547 8096

### Cleveland

3135 Berea Road Cleveland Ohio 44111 Phone +1 216 941 7225 +1 216 251 4744

### **Dallas**

5050 Duncanville Road Dallas, Texas 75236 Phone +1 972 296 9535 Fax +1 972 296 9843

### Los Angeles

12007 S.Woodruff Avenue Downey, California 90241 Phone +1 562 803 5582 +1 562 803 4462

### Memphis

4290 Delp Street Memphis, Tennessee 38118 Phone +1 901 367 8053 Fax +1 901 367 8055

### Miami

11825 N.W.100th Road, Suite 4 Medley, Florida 33178 Phone +1 305 805 9696 +1 305 805 9697

### Minneapolis

13100 12th Avenue, North Plymouth, MN 55441 Phone +1 763 542 8351 +1 763 542 3147

### Newark

22 World's Fair Drive, Unit D Somerset, New Jersey 08873 Phone +1 732 560 1489 Fax +1 732 560 1494

### Phoenix

77 North 45th Avenue Phoenix, Arizona 85043 Phone +1 602 484 0831 Fax +1 602 278 1011

### San Jose

2210 Junction Avenue San Jose, California 95131 Phone +1 408 435 1537 Fax +1 408 922 0316

### Seattle

20418 87th Avenue South Kent, Washington 98031 Phone +1 253 872 6844 Fax +1 253 872 5722

### Tampa

4724 Transport Drive Tampa, Florida 33605 Phone +1 813 247 4226 Fax +1 813 247 3677

### Winston-Salem

2598 G Empire Drive Winston-Salem, North Carolina 27103 Phone +1 336 765 7767

### Fax +1 336 760 4426

packaging.us@storopack.com www.storopack.ca

### Toronto

10 Woodslea Road, Unit 2 Brampton, ONT L6T 5P2 Phone +1 905 792 9567 Fax +1 905 792 8737

### **SOUTH AMERICA**

### BRAZIL

www.storopack.com.br

### São Paulo

Rua Tianguá, 135 04363-100 São Paulo Phone +55 11 759 833 98

### HONG KONG

packaging.asia@storopack.com www.storopack.hk

### **New Territories**

Unit A, 6th Floor Wah Wing Ind. Bldg. 14-20 Wing Yip Street Kwai Chung, N.T. Phone +852 3421 2392 Fax +852 3421 2720

### **EUROPE**

### **GERMANY**

packaging.de@storopack.com www.storopack.de

### Metzingen

Head Office Untere Rietstraße 30 D-72555 Metzingen Phone +49 (0)7123 164-0 Fax +49 (0)7123 164-119

### Service Center Max-Holder-Str. 19

D-72555 Metzingen Phone +49 (0)7123 164-0 Fax +49 (0)7123 164-246

### Dietzenbach

Waldstraße 32 D-63128 Dietzenbach Phone +49 (0)6074 48 70-150 +49 (0)6074 48 70-166

### Hamburg

Asbrookdamm 40 D-22115 Hamburg Phone +49 (0)40 7 15 99-0 +49 (0)40 7 15 99-44

### Mülheim (Ruhr) Gewerbeallee 11

D-45478 Mülheim Phone +49 (0)208 589 89-0 +49 (0)208 591 812

### Wildau

Gewerbepark 31 D-15745 Wildau Phone +49 (0)3375 57 8-6 +49 (0)3375 57 8-700

### **FRANCE**

packaging.fr@storopack.com www.storopack.fr

### Nully

10, Rue de L'Orgisset F-52110 Nully Phone +33 (0)3 25 55 41 52 +33 (0)3 25 55 46 04

### **ENGLAND**

packaging.uk@storopack.com www.storopack.co.uk

### Sheffield

8 Julian Road Roman Ridge Industrial Estate GB-Sheffield S9 1FZ Phone +44 (0)114 249 2004 +44 (0)114 249 2006

### **BENELUX**

packaging.be@storopack.com www.storopack.be (Belgium & Luxembourg) www.storopack.nl (Netherlands)

### Machelen

**Head Office** Nieuwbrugstraat 79 B-1830 Machelen Phone +32 (0) 2 756 80 90 +32 (0) 2 756 80 70

### Harelbeke

Kortrijksesteenweg 321/1 B-8530 Harelbeke Phone +32 (0) 56 35 72 55 Fax +32 (0) 56 35 07 68

### Wuustwezel

Kerkplaats 7 B-2990 Wuustwezel Phone +32 (0) 3 669 99 80 +32 (0) 3 669 91 94

packaging.es@storopack.com www.storopack.es

### Sant Boi de Llobregat

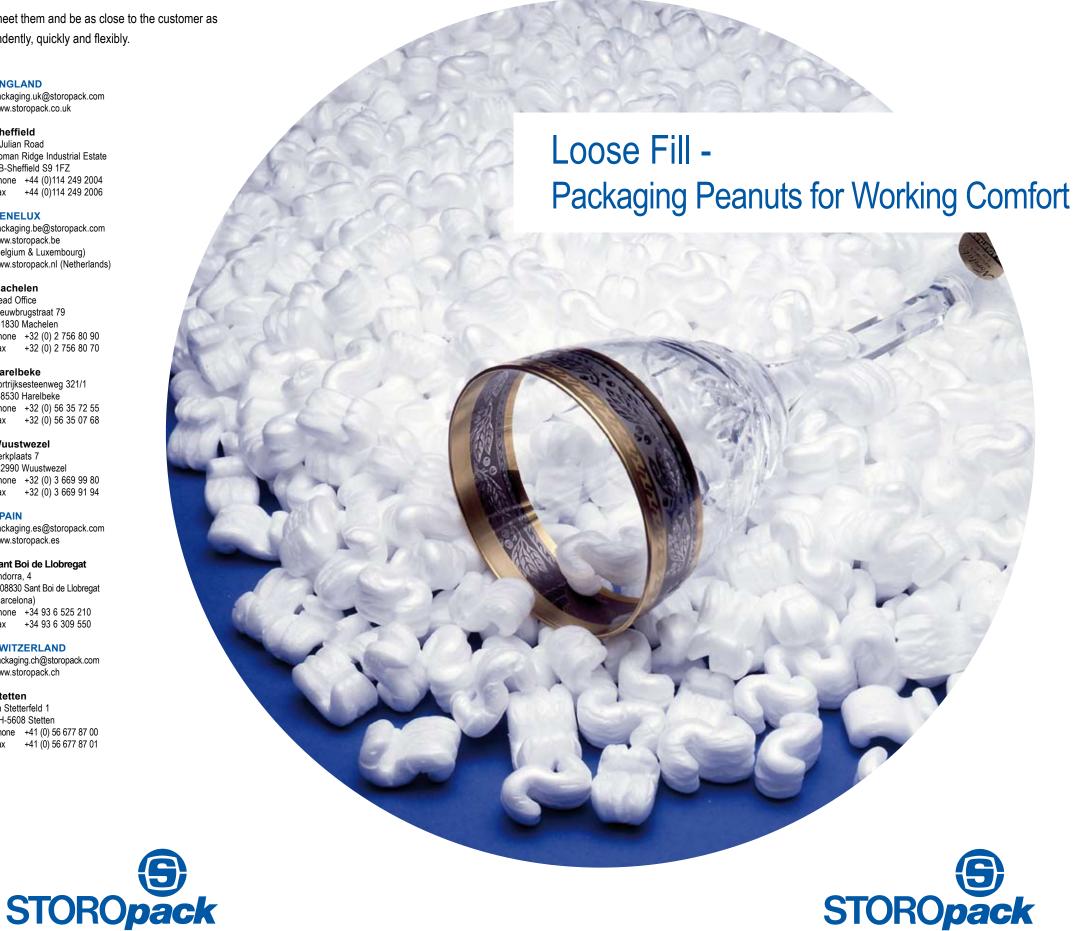
Andorra, 4 E-08830 Sant Boi de Llobregat (Barcelona) Phone +34 93 6 525 210 +34 93 6 309 550

### **SWITZERLAND**

packaging.ch@storopack.com www.storopack.ch

### Stetten Im Stetterfeld 1

CH-5608 Stetten Phone +41 (0) 56 677 87 00 +41 (0) 56 677 87 01





# Storopack International Partner for Protective Packaging 3 Loose Fill – Packaging peanuts for Working Comfort 5 Economical, Effective and Flexible: Protective Packaging with Loose Fill 7 Loose Fill Reference Projects 9 Sustainability & Environmental Protection 15

# Storopack – Your International Partner for Protective Packaging

You will find a general overview of customized and flexibly useable protective packaging solutions at www.storopack.com.

The Packaging business segment offers flexible protective packaging solutions. Complete consulting optimizes the protective packaging, the protective packaging process and its integration in a company's internal logistics for maximum productivity and sustainability. A fourth dimension includes the customers of the customers: They should experience the protective packaging solution in a positive way during unpacking. The result is perfect protective packaging.

Storopack continuously improves the productivity of our customer's' protective packaging process.

Storopack offers four flexible protective packaging solutions: The air cushions AIRplus®, the paper cushioning mattresses PAPERplus®, the PU foam cushions FOAMplus® and the packaging loose fill PELASPAN® and PELASPAN® BIO. The "Working Comfort" consulting approach ensures ergonomics, efficiency and effectiveness in the packaging area. Upon request, specialized application engineers can provide customized solutions ranging from equipment for the individual packaging station to the design and implementation of entire packaging lines. Storopack integrates manual, partial and fully automatic packaging systems into intralogistics.

## **Working Comfort**



How effective, efficient and ergonomic do you pack?

Into-The-Box
How well is your packing integrated into your intralogistics?

In-The-Box
How well is your packing integrated into your intralogistics?

Out-Of-The-Box
How are your customers'

The globally active corporate group is represented at locations in North and South America, Europe and Asia. The flexible protective packaging of Storopack can be purchased through dealers in over 40 countries.





## The general protective functions: A pathfinder

This overview provides the general functions of the protective packaging. In the following pages, the pathfinder will show the functions that the individual protective packaging application specifically offers.

Cushioning: Absorbs impacts and protects breakables.

Void Filling: Fills empty spaces and prevents products from banging into each other.

Block & Bracing: Stabilizes heavy objects or individual articles in their position.

Wrapping: Protects completely against contact damage such as impact and scratches.



## Loose Fill - Packaging Peanuts for Working Comfort

Loose Fill packaging peanuts have served as a successful and flexible protective packaging system for decades. Storopack is among the pioneers in pourable padding materials. The company started production in 1973, making it one of the first suppliers in Europe.Today, there are two products under the brand name Loose Fill made in the characteristic S-shape: PELASPAN® is the classic product made of EPS, PELASPAN® Bio is made of plant starch.

## The advantages of Loose Fill for protective packaging

- exceptionally fast: packaging completed within seconds
- Intuitive application: no training necessary
- economical: advantageous price-performance ratio, high labor productivity
- peanuts interlock to form a vibration-proof packaging with a superior padding effect
- light: low volume weight
- PELASPAN® are 100% recyclable,
   PELASPAN® Bio is completely compostable
- Antistatic and non-abrasive

### **In-house production**

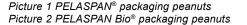
The know-how and practical experience that come from in-house production mean consistent quality and reliable delivery. Our expertise in manufacturing techniques was the basis for the development of PELASPAN® Bio: Storopack was the first supplier to introduce packaging peanuts made of plant starch that retain a resilient S-shape. Loose Fill products are available in various thicknesses.

### PELASPAN®

PELASPAN® consist of EPS: resistant to temperature fluctuations, water-proof, resistant to bacteria and germs, 100% recyclable.

### PELASPAN® Bio

PELASPAN® Bio consists of plant starch: 100% renewable resources, 100% compostable, certified according to EN 13432 (Europe) and ASTM D6400 (USA).









## Loose Fill: Applications in the box

During filling, packaging peanuts automatically flow into all gaps and fill every empty space in a box. Individual peanuts interlock so that when properly used they form a vibration-proof cushion around the product being packed and also prevent contents from shifting Due to their elastic resilience and ability to withstand high pressure loads, the packaging peanuts protect goods from stresses and strains during transportation. The availability of packaging peanuts with greater thickness,makes Loose Fill the perfect choice for shipping heavier items as well.

### **Protective Property of Loose Fill**

Void Filling



# Economical, Effective and Flexible: Protective Packaging with Loose Fill

Loose Fill packaging peanuts provide fast, economical and secure protective packaging for:

- household goods
- handicraft supplies
- books, stationery, office supplies
- toys
- pharmaceutical products
- drugstore goods, cosmetics

Protective packaging utilizing Loose Fill packaging peanuts is customizable. It adapts to the geometry of the products. So the potential applications are almost unlimited.

### **Void Filling with Loose Fill**

The box with the item inside is filled with packaging peanuts, until all hollow spaces next to and above the item are completely filled in.

- Packaging peanuts provide all-round protection
- Hollow spaces are filled in no time
- Example: prepackaged goods in contract logistics



Picture 1 Protective packaging with PELASPAN® BIO Picture 2 Protective packaging with PELASPAN® BIO



## The Storopack performance process: Provides high output up to full automation

- Thorough: comprehensive requirements analysis
- Competent: application engineers create conceptual designs and an action plan
- Working comfort: ergonomics, efficiency and effectiveness at every packing station
- Everything from a single source: in-house planning offices and workshops
- All output levels: up to full automation

Loose Fill is perfectly suitable for pouring. This opens up many possibilities for its integration into a company's logistics. Storopack can create solutions for a single packing station as well as for highly automated distribution centers. Our experience has shown that productivity can be increased by over ten percent. Overall costs decrease and employee satisfaction improves.

Storopack offers integrations for all output levels. A fully automated packaging line fills peanuts into the boxes automatically. A control system regulates the fill volume, e.g. through a link to the inventory management system. The peanuts are stored in a central silo and are moved through ducts by a blower unit. With partial automation, several packing stations are connected to the central silo. Where the filling process is controlled via a foot pedal, the employees have both hands free to prepare the shipment. Loose Fill is also available as a separate system for individual packing stations. The configuration ensures improved ergonomics and faster operations.

## Loose Fill Reference Projects

## Integration for a contract logistics company Solution level 1

### **Products:**

prepackaged consumer goods

### **Configuration solution 1:**

three packing stations, automated supply of packaging peanuts, release of packaging peanuts from above the conveyor belt, foot pedal triggers release

central 790 cubic ft silo; ducts with blower unit

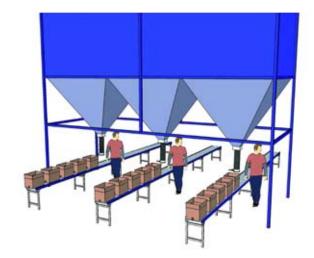
### Packing station performance:

8 shipments per minute (average)

### **Overall performance:**

7,000 shipments/day (average)

Our challenge: to fill the empty space in the box above the products (top fill). Various protective packaging options could be used. In tests, all fail to meet the processing time requirements set by the contract logistics company. When packers place protective packaging into empty spaces by hand, it takes too long to process each package. Two employees were required at each packing station in order to maintain the required processing rate.



Our solution: Loose Fill packaging peanuts flow automatically to fill all empty spaces. One employee per packing station is sufficient to guarantee adherence to the required processing rate. Packaging peanuts that land outside the box are sucked back into the packaging material reservoir. Use of PELASPAN® Bio demonstrates to the recipient the company's commitment to sustainability.

What the client says: "Loose Fill is clearly number one in terms of speed. With it we can achieve higher levels of productivity and greater efficiencies with respect to protection during transport. Plus, peanuts made of vegetable starch provide us with a modern, more environmentally friendly packaging material."





## Integration for a contract logistics company Solution level 2

### **Products:**

prepackaged consumer goods

### **Configuration solution 2:**

fully automated packaging line

Silo:

central 790 cubic feet silo; ducts with blower unit

### Packing station performance:

up to 15 shipments per minute

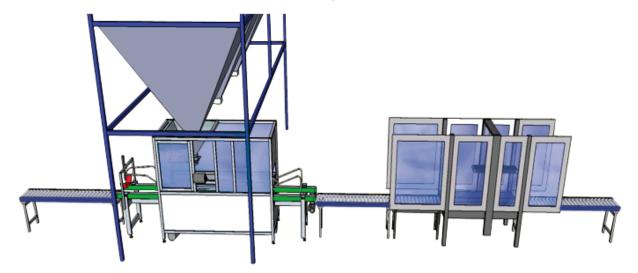
### Overall performance:

7,000 shipments/day (average)

## Loose Fill Reference Projects: From Partial to Full Automation

Our challenge: As requirements for output and productivity rise, Storopack assits the company in achieving the next level of development in protective packaging.

Solution level 2: Automation of the fill process. Packaging peanuts flow automatically into the box by means of a control unit. A fan reduces overfilling to the necessary amount. Any peanuts that fall outside the box are re-collected. The conveyer system brings the box to the sealing unit. The packaging process can be completed without personnel.



Result 2: Output is more than doubled. Through automation, the client saves on personnel expenses and achieves a manifold increase in productivity.





### **Integration for an Online Merchant**

### **Products:**

prepackaged electric and electronic products

### **Configuration:**

fully automated packaging line

### Silo:

central silo; ducts with blower unit

### Performance:

up to 20 shipments per minute

### **Overall Performance:**

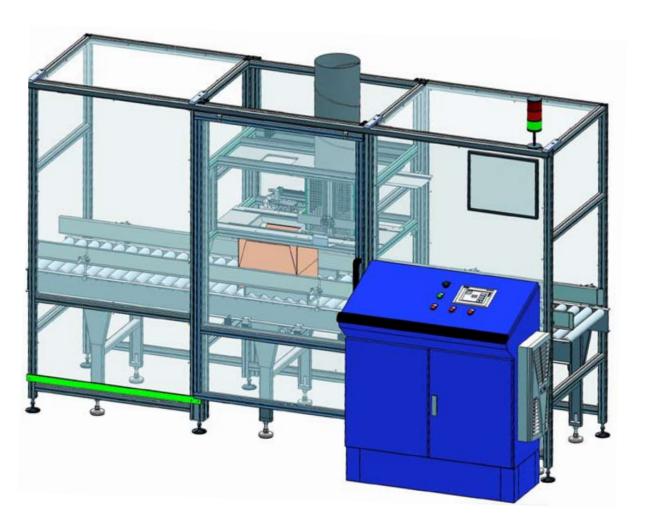
28,000 shipments/day (average)

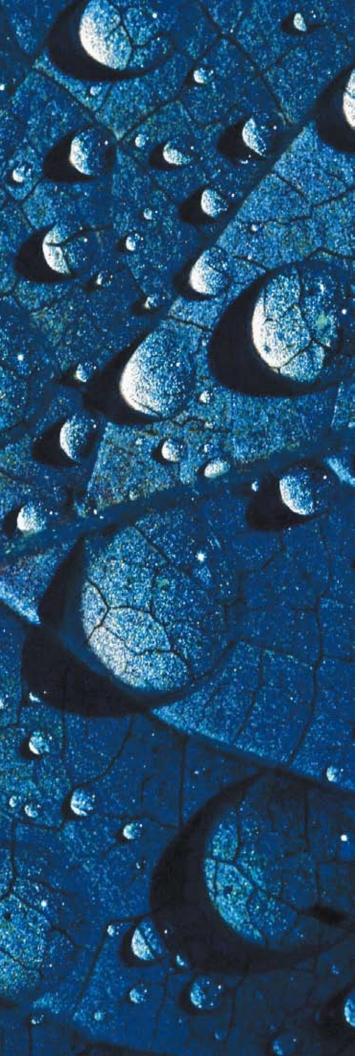
## Loose Fill Reference Projects: Automation

Our challenge: To make the protective packaging system more efficient and productive.

Our solution: In cooperation with one of Storopack's distribution partners, an engineering firm develops and implements a fully automated Loose Fill packaging line. Once a box reaches the packing station, the system calculates the left over empty space. At the dispensing and filling station the required volume of packaging peanuts flows in from above. Light vibrations help to compress the peanuts inside the box.

Result: Automation increased output to as many as 20 parcels per minute. The online merchant saves considerably on personnel costs and achieves significantly higher productivity from its protective packaging system.





Storopack's own commitment to the responsible handling of our environment and society is derived from the corporate philosophy. "Vision & guidelines" includes formally agreed principles for all Storopack employees. Managers are responsible for the motivation and promotion of the employees so that the awareness of society, culture and the environment continues to develop.

Resources are necessary for the production of protective packaging. Without protective packaging or in the case of too little or improperly used protective packaging, the transported products will be damaged, however. The new production of these goods is a waste of resources. For this reason, Storopack advocates the effective and efficient use of protective packaging.

## Sustainability & Environmental Protection

PELASPAN® consist of expanded polystyrene (EPS). It is produced without CFCs (chlorofluorocarbons) or HCFCs (hydro-chlorofluorocarbons).

PELASPAN® Bio consists of vegetable starch. Its compostability is certified according to the American ASTM D6400 norm (www.astm.org) and the European EN 13432 norm (www.european-bioplastics.org). The packaging peanuts can be discarded with normal household trash or organic waste.

### REUSE means that ...

this product may be reused for its original purpose several times.

 Due to the high quality resilience properties of PELASPAN®, the packaging peanuts can be reused several times.

### REDUCE means that ...

this product and its production process are conceptualized in a way that reduces the use of natural resources.

- PELASPAN® is usually manufactured from 100% post-consumption and production wastes.
- The low volume weight of protective packaging utilizing Loose Fill PELASPAN® or PELASPAN® Bio brings about reduced fuel use during transportation.

### RECYCLE means that ...

post-consumption or production wastes of this product can substitute for primary resources.

 PELASPAN® is fully recyclable. Disposing of them through preexisting recycling systems helps to reduce the use of primary resources.

### RENEW means that ..

this product is made of renewable resources, e.g. wood or vegetable materials.

PELASPAN® Bio consists of vegetable starch.

## CERTIFICATE For Products

THIS IS TO CERTIFY that the following product has been found to comply with the specifications established in the American Society for Testing and Materials standard ASTM D6400, "Standard Specifications for Compostable Plastics", in accordance with the terms and conditions of the "Biodegradable Products Institute and The United States Composting Council - Certification Program for Products Made of Compostable Plastics - "

### Products:

- Pelaspan BIO Loose-fill packaging, with a density of up to 0.60 lb/ft<sup>3</sup>, in white or green colors (#J-00113337):
- Airpillows and cushioning films, sold under the PillowPak AIRplus BIO® produling with a maximum thickness of 110 microns (#L-00113338)

as turther described in the application and related information submitted to the Biodegradable Products Institute by Storopack, Inc. (the Licensee), a Delaware Corporation.

Into Certificate authorizes the Lucensee, for three (3) years to use the Certification Program Logo depicted below in relation to such Product, subject to all conditions and terms of the Program Rules and the License Agreement between the Biodegradable Products Institute and the Licensee.





Valid Until: July 31, 2015

Certificate #1443280-42216