

# What's the value of 5 minutes of labor in your supply chain?

Labor is the largest single cost in manufacturing, distribution and retail operations.

But it also represents a major opportunity for cost savings.



60%

Hourly Wages  
Fringe Benefits  
Insurance  
Workers Comp



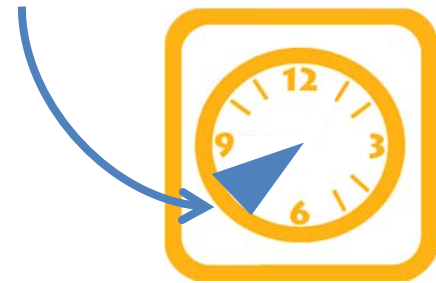
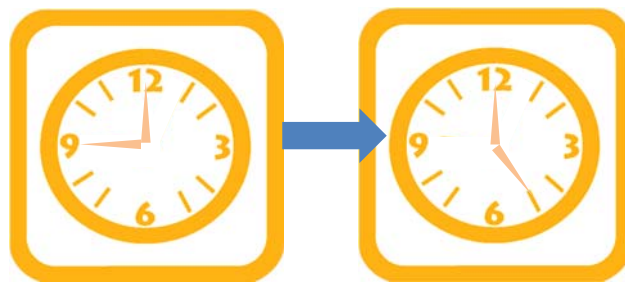
40%

Rent/Lease  
Utilities  
Equipment  
Supplies

What if you could save just 5 minutes per employee per day?

8 hour workday=480 minutes

5 minutes\*=1% of workday



\*OK, it's really 4.8 minutes

Let's look at typical labor costs:

(Of course, your costs and savings could be higher.)

\$12 per hour + 10% overtime + 25% fringe benefits  
= \$36,000 per employee per year  
x 100 employees = \$3,600,000 annual payroll

Every 5 minutes (or 1%) saved is worth \$36,000.



But that's really just the beginning...

Clients using our ProTrack Labor Management Solution often see productivity improvements of 15% to 30% or more.

That's a potential savings of \$540,000 to over \$1,000,000

(Based on our 100 employee example. More employees mean greater savings.)



## How Much Can You Be Saving?

TZA is helping manufacturers, distributor and retailers cut millions of dollars in labor costs...one minute at a time. Contact us at [www.tza.com](http://www.tza.com) or 800-229-3450 to find out the potential savings you can generate with our ProTrack Labor Management Solution.