



Largest Selection of Material Handling Equipment **Nationwide**

Call Us First!

What sets us apart from our competitors is the inventory that we stock. We don't sell out of other dealer inventories. Instead, we carry the largest stock in the nation with hundreds of thousands of beams, uprights and wire decks on hand for immediate distribution.

If you are looking for pallet racking for sale, talk to the professionals at MHE. **We know warehouse layout design and warehouse racking systems better than anyone else in the country. Call us first. You'll be glad you did.**



Truly a One-Stop-Shop

"We have been using Material Handling Exchange for years. They have done everything for us, from buying and removing our old rack, to selling and installing our new rack. They also helped us redesign our warehouse to give us more usable space. This is our one-stop-shop for material handling. We are so lucky to have found them."

—J Sommers, Des Moines, IA



HEADQUARTERS
1800 Churchman Avenue
Indianapolis, Indiana
Working Days: Monday - Friday
Working Hours: 8:00 AM - 5:00 PM
Phone: 1-877-265-4346
www.m-h-e.com



FREE QUOTE • NATIONWIDE SHIPPING • WE BUY EQUIPMENT

www.m-h-e.com



We Have It All

Our goal is to have the largest selection in the nation to offer our customers. When we are acquiring our used material handling equipment packages we run across just about anything you would ever see in a warehouse storage and distribution environment. These items range from used forklifts, used stretch wrap machines, used gravity conveyor and in some cases complete used conveyor systems. Because of our buying power, we are able to negotiate the best deals when acquiring used warehouse equipment, which means those savings can be passed on to our customers. We have saved our clients throughout the years millions of dollars by providing them top quality used warehouse equipment at a fraction of the cost of new. If you are looking for something for your warehouse, most likely we'll have what you need in stock or we just might have it coming in soon from a recent used package acquisition.

Experienced Staff

We have professionals on staff to handle your projects from start to finish. We offer complete warehouse layout drawings and design, along with handling any permitting issues from start to finish. We can offer you trade-in allowance or a straight buyout on any quality used warehouse equipment you may need to get rid of. We pride ourselves on being a one-stop-shop for all of your warehouse storage and handling needs.

What We Offer

MHE has the largest inventory of new and used warehouse racking and other material handling equipment in the country, and we also can help you design your warehouse. We buy high-quality used warehouse racking from companies that are downsizing or redesigning their warehouses.

We also have our own state-of-the-art operation to manufacture all types of warehouse racking. This flexibility means that no matter what type of warehouse racking you are looking for, we more than likely have exactly the right type and quantity of pallet racking for sale to meet your needs.

Warehouse Layout & Design Experts

If you're like many warehouse managers, you may not know about all of the warehouse racking and material handling equipment options that exist, or which ones make the most sense in your facility. That's OK — **what sets MHE apart from other used warehouse racking sellers is that we have a complete team of skilled professionals who understand material handling processes and good warehouse design.** We will happily work with you to provide an efficient layout for your warehouse. We take the physical constraints of your facility and the characteristics of the materials you store to generate the best and most efficient warehouse layout design. We offer design and layout assistance free of charge as a service to our customers.



Great Design

"I had the job of fitting out my company's new warehouse. I had no clue where to start. I was searching the web for pallet rack suppliers and I came upon Material Handling Exchange. I saw that they can help design warehouses. I took them up on it. After giving them all the details of what we did, our storage needs and the warehouse size, they said they would get back to me with a plan within a week. Right on time they had a design for us to look at and a price for the rack and installation. It was just what I needed. My company approved it and the new warehouse was up and running within two weeks. I can not thank MHE enough."

—L Esser, Wilkes-Barre, PA





Pallet Rack Systems

We have an assortment of pallet rack shelving options ranging from Pallet Rack Beams, Pallet Rack Uprights, and complete Pallet Rack Systems. Our shelving options are available in the following styles:

- Standard steel
- Wire decking

Both kinds of Pallet Racks are made to provide durability while also enabling you to enhance safety of your products by reducing accidents such as products falling in between racks. Our pallet racking systems allow better flow for both sprinkler systems and HVAC installations of your office block.

Selective Racking Systems

Selective pallet racking systems consist of steel uprights and beams to support some type of decking to store goods. These systems offer maximum flexibility because the strength, height and length of the bays can be varied during installation to suit the stored material.

Steel uprights are usually classified as heavy duty or light duty, and further subdivided by the style of the locking mechanism used to secure decking to the uprights. Common styles include teardrop and keyhole.

Decking for warehouse racking systems also varies depending on the need. Most warehouses have a combination of wire mesh, cantilevered and stationary decking made of plywood or other materials.

Drive In Racking Systems

Drive in racking systems are a great alternative when a warehouse needs to manage high-density storage of similar products. Drive in rack solutions can enable storage of up to 75 percent more material in the same footprint by making use of every inch — including vertical space.

The right configuration depends on whether inventory is rotated on a FIFO (first in, first out) or LIFO (last in, first out) basis. Drive in racking systems make sense for LIFO, while drive thru pallet racking systems work well for FIFO. Either of these warehouse racking systems enable narrower aisles and denser storage than conventional racking systems.

Cantilever Racks

If you are looking for Cantilever Racking system for your warehouse or outdoor storage facility look no further. We carry hundreds of sections of used and new Cantilever Racks of all sizes, including Towers, Bases and Starter Bays. We carry hundreds of sections of used and new Cantilever Racks of all sizes. Cantilever racks are great for storing long and bulky items like wood and pipes.

Cantilever Racks – New or Used

From time to time we acquire complete cantilever rack systems never installed and never used. This gives you the quality of new product at the price of used cantilever racks.

But if you are looking for cantilever today or need 50 matching bays then your best option is new cantilever product.

What Makes Cantilever So Special?

Compared to selective pallet rack designs, items are more accessible meaning easier forklift loading and retrieval. All of this equates to a significant increase in storage capacity and handling efficiencies.

You may find it useful to know that cantilever racking systems are available to accommodate especially stressful loads, such as those common in the steel industry. In such super-heavy duty designs, the columns are manufactured from high strength steel, then tapered to compensate for column deflection, and pre-punched on both sides for conversion from single to double-sided rack units. Further, cantilever arms also are tapered to compensate for deflection, and the steel base is welded to the column to provide a stable foundation.



Rack Manufacturing

MHE manufactures **all selective pallet racking**. Not only do we carry **used** and **new material**, but we also manufacture it and sell it direct to the consumer.



Pallet Rack Beams

MHE offers a one-piece pallet rack beam design with an interchangeable connector clip that will work with all tear drop brands including the New Style Interlake Design.



Pallet Rack Uprights

MHE's pallet rack uprights are made from heavy duty 11, 12, 13, & 14 gauge steel and are assembled using welded construction design to create a ridged and very durable end result. These uprights have tear drop holes.



Wire Mesh Decks

We typically stock over 30,000 different used and new Wire Mesh Decks. Call today for (48 hour) shipping on stock items.



Cantilever Racks

We manufacture hundreds of sections of new Cantilever Racks of all sizes. Cantilever Racks are great for storing long and bulky items like wood and pipes.



100% Guaranteed Satisfaction isn't just our goal, It's Our Promise.

Material Handling Exchange (MHE) Always Offers a 100% Satisfaction Guarantee! If you aren't happy, then we aren't happy. That's the bottom line.

Material Handling Exchange has been in business going on 30 years. We made it this far by providing our clients with the confidence that they will receive exactly what they expected or we will make it right. In the world of Used equipment in particular, it is important to have a supplier that stands behind their products. We physically own everything we offer for sale and our clients can rest assured that they will receive good quality Used & New equipment on every deal. It's really this simple, If you don't receive your material (Big or Small) in the condition that it was represented to you then we'll either replace it or repair it at our expense.

We are looking forward to earning your business.

Kevin Lawrence
President & CEO